

Julien Bordet

Strategy and Performance Improvement

Senior Consultant

International MBA

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French

SKILLS

- Efficient problem solving, excellent at devising innovative and pragmatic solution
- Significant experience in strategy and performance improvement
- Proven ability to manage complex projects and teams under pressure

EDUCATION

2008-09	International MBA <i>AUDENCIA NANTES. School of Management, top of my class, GMAT 700</i> Strategy, Corporate Finance, Mergers & Acquisitions, Methodology of Consulting, Risk Management	Nantes, FRANCE
2009	CFA level 1 (Chartered Financial Analyst: Finance specialist certificate) IFRS/US GAAP Accounting, Corporate Finance, Investment and Asset Management	
2006	ITIL Foundation Certificate (IT services process improvement certificate) <i>Solucom Internal University; Certificate delivered by EXIN, official examination institute</i>	
1999-03	MSc in Computer Science and Telecommunication <i>Télécom Sudparis "Grande École" (formerly known as «Télécom INT »)</i>	Évry, FRANCE

PROFESSIONAL EXPERIENCE

2011	ERNST & YOUNG ADVISORY , Management Consulting Senior Consultant in Market and Strategy <ul style="list-style-type: none">• Assisted a public bank in the strategic review of one of its subsidiaries. Built market and environment analysis, identified strategic opportunities based on client's core competencies.<ul style="list-style-type: none">⇒ +30% revenues and +40% net profit targeted in a 5-year business plan• Conducted a market analysis for a ferry operator, in an overall shrinking market<ul style="list-style-type: none">⇒ +10% market share target in a 3-year "new growth path" plan	Nantes, FRANCE
2009	AUDENCIA MBA Consulting team <ul style="list-style-type: none">• Led a "market entering strategy" project for an Italian wine & beverage company<ul style="list-style-type: none">⇒ Devised plan to enter the French market with a 10 m€ revenue target for the first year	
2004-10	SOLUCOM GROUP , IT and Management consulting, 900 employees Consultant then Senior Consultant in IT Performance Improvement (2004-08 and 2009-10) <ul style="list-style-type: none">• Advised a top-3 French bank to streamline its IT operations in a Roland Berger/Solucom team.<ul style="list-style-type: none">⇒ Built a short and medium-term transition plan aiming to reduce IT operation expenses by 10%• Developed a business-alignment transition plan for an IT division (transportation market): developed new services to align with strong business development strategy.<ul style="list-style-type: none">⇒ +5% new customers the first year. 10% structure cost reduction• Devised strategic plan for a 200-people division (budget: 20 m€) for a European Postal operator finance branch. Addressed two major issues: improve innovation time-to-market and keep costs under control.<ul style="list-style-type: none">⇒ Reduced service development time from 6 to 4 months• Designed IT outsourcing strategy for a transportation customer (financial, human, business continuity impact). Conducted the transformation project to implement new organization and processes.<ul style="list-style-type: none">⇒ 8% costs reduction. Improved quality of service (+5% in customer satisfaction survey)	Nantes, FRANCE
2002-04	INTRINsec , IT consulting, 60 employees Consultant then Manager in IT Security <ul style="list-style-type: none">• Developed two business activities. Built business plan and headed its development.<ul style="list-style-type: none">⇒ Increased by 8% per year the turnover of the Business Unit• Assisted a manufacturing customer to adapt its IT system to new worldwide production sites, through new ERP and communication system.	Paris, FRANCE Shanghai, CHINA

LANGUAGES

English	Fluent
French	Native Speaker
German	Notions
Mandarin	Notions (3 years of private lessons)

INTERESTS

Cosmology
Wing Chun Kung Fu and Basketball
Science fiction literature
Music: recorder (studied for 10 years) and guitar